



# Dragon Boat Victoria Annual Report 2020



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## Dragon Boat Victoria

Dragon Boat Victoria (DBV) is the state governing body for dragon boating in Victoria. The association is a member of the Australian Dragon Boat Federation (AusDBF) and in 2019-2020 provided support to 967 members across 24 affiliated clubs.

Similar to last year, our goal has been to attract more people to become involved in the sport of dragon boating through club memberships, provide opportunities for racing in regattas and retain those members who already participate in the sport. As a membership association, Dragon Boat Victoria knows that its strength as a governing body relies on the strength of clubs. Our motto has been:

*Strong State means Strong Clubs: Strong Clubs means Strong State.*



## President's Report

I have now been DBV President for the past three years, having joined the DBV Board early in 2016 and now coming to the end of my second two year term as an elected member. We all know that the governance of any organisation is not a simple affair and this year has been the 'trickiest'.

Unprecedented events occurred during our last season – bushfires during December 2019 and January 2020 in 14 Shires throughout Victoria, the sudden closure of Central Pier in Victoria Harbour in August 2019, and of course, COVID-19. This of course meant our last official event was, fortunately for us all, the Victorian Championships, held at Gateway Lake, Wodonga on 7-8 March, 2020. We just made it! Unfortunately, the AusChamps, scheduled for the Easter weekend in Sydney, was not so lucky and was cancelled.

So, there was much to celebrate in the Victorian regatta season. Sadly though, we are unable to share some of the extraordinarily good news events we had planned this year but which had to be cancelled – events such as Light Up Melbourne, the Buddha Festival, Paddle Against Plastic as well as two new events planned – Arnold's Sports Festival and the University Games. Nevertheless, there were a number of highlights during the year which you may not be aware of in our quest to have dragon boating better known throughout our communities. Some examples are referred to within the body of this report.

I can confidently say though that as an organisation we have survived the pandemic to date. We are still in a sound financial position and due to the financial 'nous' of the current Board and the reserves established over the years by previous Boards we have been able to keep afloat, something that many other organisations have struggled with. The key to this has been our ability to maintain our Operations Manager, Craig Ryan, in his job and on a full-time basis. This has allowed much of the innovative thinking and development work to get done as well as do the catch-up work which often gets cast aside.

DBV has been in good hands for many years now due to the solid foundation built by previous Boards, all on a voluntary basis. There are special thanks.

Firstly, I want to thank all the Board members for their extraordinary contribution over this extraordinary year. They have always been available to provide their independent advice and perspective. The Board has met regularly since the last AGM and constantly had to deal with some very 'tricky' issues. An Executive Group involving the Vice President, Secretary, Business Manager, Operations Manager and myself has met between meetings to map out upcoming issues, with meetings of the Board then casting an independent eye over the suggested actions.

As a group the Board has operated tightly with open and respectful discussion, endeavouring to focus on the highest priorities and the big strategic issues. But this has not always been possible and the operational arrangements associated with managing the sport through the COVID pandemic has been incredibly time consuming but necessary. Nevertheless, our new Strategic Plan to be launched at the AGM this year sets up a path for the future. Our aim is now for clubs to retain their membership and set our eyes on breaking the '1000' members barrier – and then grow more.

Secondly, I want to single out for special thanks the work undertaken by four Board members who have resigned over the year for a range of reasons:

- Jonathan Low – as the Business Manager/Treasurer of the Board worked tirelessly to undertake forensic assessments of our financial situation and guided many of our administrative systems, in conjunction with the Operations Manager
- Chris Phoumsavanth – as Chair of the Regatta Competition and Technical Committee led this very stable group in undertaking brilliant work in planning out the next two seasons regattas and reducing the rules associated with regattas, only to find that foiled by the COVID pandemic
- Lauren Vallance – based on experience in Geelong clubs brought invaluable experience to Board discussions and to regatta planning and administration
- Mark van Tatenhove – for his contribution to the Regatta Competition and Technical Committee, officiating at regattas and focusing on the needs of volunteers.

Thirdly, I would like to thank the members for their patience and support through this year. As we all know, there has been a strong sense of stability in the governance of dragon boating in Victoria. The constant turnover of Board membership can result in any organisation ‘lurching’ from crisis to crisis or not learning from the achievements or mistakes of the past. Historically, this has never been the case with DBV since it was established in 2012. Stable membership plus the forward thinking nature of the Board members has meant the Board has been able to not only plan for the future but also manage the changes needed through the COVID pandemic so far. The path we had been on to increase the involvement of more people in our governance and advisory arrangements is certainly helping provide more people with a perspective of the sport ‘as a whole’ and to take a statewide perspective. No doubt the new Board to be elected at the 2020 AGM will continue to be conscious of improving our governance arrangements and we will rely heavily on clubs suggesting people who can bring their skills to help in our efforts.

My final thanks, on behalf of the Board and members, is to thank Craig Ryan. It has been a very different year for him with the first six months focused on making sure our regattas happen and in the best way possible, given the resources available within the organization, as well as all the other tasks required in a ‘one person’ administration. And secondly, for his tireless work in supporting the organization and for the flexibility he has shown over the last six months. Connecting with clubs and members, meeting their needs, developing innovative ideas and ‘floating’ them with the Board, getting on the front foot with initiatives that we know will help increase the profile of the sport, organising Zoom meetings – these have all been done from a caravan set up in the yard at Craig’s house. Thanks Craig – you have done a remarkable job through testing times.

With all clubs collaborating, DBV is well positioned to continue to lead the development of Dragon Boat racing in Victoria - in partnership we will stay ahead of the curve.

*Adrian Stephens*

*President*

## Board of Directors

The association is governed by a Board of seven Elected Directors plus up to four Associate and Appointed Directors. Following the election of Board members at our last AGM we did receive resignations during the season, creating casual vacancies.



*Adrian Stephens*



*John Cuzzupi*



*Stephen Arrowsmith*



*Christine Watson*



*Kieran Ormrod*



*Kerrie Waworis*



*Jonathon Low*



*Lauren Valance*



*Chris Phoumsavanth*



*Mark van Tatenhove*

## Operations Report

### Season Statistics

- Total financial members: 967
- New members: 228
- Female members percentage: 67.7% (decrease of 2.3% compared to 2018/19)  
Male members percentage: 32.3% (increase of 2.3% compared to 2018/19)
- Membership growth rates: 2.53%
- Average member age: 49 (50 in 2019/20)
- Membership attrition/churn rate: 22.47% (down 2.63% compared to 2018/19)
- Regatta participation: 2100 member entries across 7 regattas
- Average unique participants at DBV regattas: 300
- Gender split of members in crews: Female: 47.1%, Male 52.9%

### Accredited Courses

Course	Month	Location	Number of Attendees
AusDBF Officials Course	August 2019	Melbourne	12
L1 Coaching Course	September 2019	Wodonga	17
L1 Coaching Course	September 2019	Bendigo	12
L2 Sweeps Course	October 2019	Nagambie	12



## Victorian Regattas

Dragon Boat Victoria (DBV) is involved in the organisation of a series of metropolitan and regionally located regattas each season, including our flagship event, the Victorian State Championships.

Regattas were well represented by clubs throughout the season and located at:

- Round 1 of series - Battle on the Barwon - 1 Sept (5.5km time trial)
- Round 2 of series - Footscray - 14 Sept (200m races)
- Round 3 of series - Nagambie - 6 Oct (500m races)
- Round 4 of series - Warrnambool - 2-3 Nov (200m, 500m & 2km races)
- Round 5 of series - Carrum - 7 Dec (500m races)
- Round 7 of series - Lunar New Year Melbourne - 8-9 Feb (200m races).

*This year we had in excess of 500 participants with clubs represented from Tasmania and officials from New South Wales.*

- Victorian Championships – Wodonga - 7-8 Mar (200m, 500m & 2km races)

NOTE: Round 6 of series - Falls Creek - was cancelled due to bushfires



## 2020 Victorian Championships

Dragon Boat Victoria in partnership with Brave Hearts, Warriors and the City of Wodonga, hosted the 2020 Victorian Championships on Saturday 7th and Sunday 8th March at the Gateway Lake in Wodonga.

Category	1 <sup>st</sup> Place	2 <sup>nd</sup> Place	3 <sup>rd</sup> Place
<b>Premiers</b>			
Premier Mixed 20's 500m	Melb Flames	YRD (Black)	CYSM
Premier Mixed 20's 500m	YRD	Melb Flames	Southern Storm
Premier Open 20's 500m	Melb Flames	CYSM	n/a
Premier Open 10's 500m	Melb Flames	YRD	Southern Storm
Premier Women's 10's 500m	Melb Flames	Brave Hearts	Southern Storm
Premier Women's 20's 500m	Melb Flames	YRD	MUDBC
Premier Mixed 20's 200m	Melb Flames	YRD	CYSM
Premier Mixed 20's 200m	Southern Storm	CYSM	YRD
Premier Open 20's 200m	Melb Flames	CYSM	n/a
Premier Open 10's 200m	Melb Flames	YRD	CYSM
Premier Women's 10's 200m	Melb Flames	Southern Storm	Brave Hearts
Premier Women's 20's 200m	Melb Flames	YRD	n/a
<b>Senior A's</b>			
Senior A Mixed 20's 200m	Melb Flames	Dragon Masters	Warriors
Senior A Mixed 10's 500m	Yarrawonga	Melb Flames	Mt Beauty
Senior A Open 20's 500m	Dragon Masters	Warriors	n/a
Senior A Women's 10's 500m	Brave Hearts	Melb Flames	Mt Beauty
Senior A Mixed 20's 500m	Melb Flames	Dragon Masters	Brave Hearts
Senior A Mixed 10's 200m	Melb Flames	Mt Beauty	Yarrawonga
Senior A Open 20's 200m	Dragon Masters	Warriors	n/a
Senior A Open 10's 200m	Brave Hearts	Southern Storm	Pink Lotus
Senior A Women's 10's 200m	Melb Flames	Mt Beauty	n/a
Senior A Women's 20's 200m	Brave Hearts	n/a	n/a
<b>Senior B's</b>			
Senior B Mixed 10's 500m	Dragon Masters	Brave Hearts	Warriors
Senior B Women's 10's 500m	Melb Flames	Warriors	Dragon Masters
Senior B Open 10's 500m	Brave Hearts	Dragon Masters	Warriors
Senior B Mixed 10's 200m	Dragon Masters	Brave Hearts	Warriors
Senior B Open 10's 200m	Dragon Masters	Warriors	n/a
Senior B Women's 10's 200m	Melb Flames	Warriors	Dragon Master
Senior B Women's 20's 500m	Dragon Masters	Dragonflys	n/a
Senior B Women's 20's 200m	Dragon Masters	Dragonflys	n/a
<b>Sweeps</b>			
Mixed Sweeps Race 2000m	Melb Flames (Gold)	YRD (Black)	Melb Flames (Blue)
Open Sweeps Race 2000m	Melb Flames	YRD	CYSM
Women's Sweeps Race 2000m	Melb Flames	YRD	Brave Hearts
Cancer Survivors & Supporters 20's 200m	Brave Hearts & Friends	Dragonflys	n/a

## 2020 Victorian Dragon Boat Team

Victoria was determined to better its 2019 performance in the 2020 State v State competition. To that end the coaching team was established early and a plan put in place with camps and clinics to have the crews in top form. The crews trained hard and with good spirit and everyone was looking forward to competing in Sydney. That was all in vain when Auschamps 2020 was cancelled due to Covid-19. The selected crews and officials who would have competed are outlined in the tables below. We honour two Regional Team members who have since died – Brenda Konecnik and Ian Moreland.

### Victorian Team Managers

State Team: David Nairn     Uniform and Merchandise: Cathy Urie

### Crews

Victorian Premier	
Coach: David Abel	
Manager: Lesley Chan	
Women	Men
Kaew Bangsakun	John Alfonso
Gabriela Bodnarova	Ricardo Bardales
Eliza Campbell	Eric Cham
Lesley Chan	Thom Cullen
Lisa Chan	Timothy Darby
Rebecca Chau	Simon de Jong
Jasmin Mei Yee Cheah	Grant Deutscher
Yuh-Min Chong	Alex Diamis
Emily Clarke	Juliano Duarte
Clancy Cullen	Rhys French
Sophia Franke	Lawrence Gibbs
Nicole Guala	Craig Hagan
Kerry Ko	Kevin Humphreys
Kendal Krause	Gavin James
Mandy Li	Kevin Kesuma
Melissa Molloy	Kai Yan Lin
Ma. Ocampo	Carlo Mendoza
Janine Peeters	John Moffatt
Melissa Saunders	Baris Monvoisin
Jessica Sharpe	Steve Nguyen
Araya Suwankam	Chris Phoumsavanh
Melissa Wan Yu Tan	Romain Portier
Poh Young Tan	Will Shelmerdine
Joyce Yeung	James Wei
Leslie Young	Mark Wheeldon
	Jarrold Whitwell
	Jason Zou

Victorian Senior A	
Coach: Jennifer Brown	
Manager: Jeff Saunders	
Women	Men
Karen Anderson	David Benford
Marianne Clarke	John Cuzzupi
Samantha French	Matthew French
Liz Job	Scott Ho
Kerry McKenzie	Alex James
Karen Morris	Steven Kimm
Jessica Murnane	Fung Lay
Chau Nguyen	Sui Lay
Tricia Ong	Joel Mackenzie
Fiona Piper-Hill	Jeff Saunders
Jennifer Reilly	Benny Teoh
Desma Smith	
Christina Tolstrup	
Lucienne van Hilten	

<b>Victorian Senior C</b>	
Coach: David Nairn	
Manager: Richard Chan	
<b>Women</b>	<b>Men</b>
Brigid Anderson	Wayne Chappel
Annette Chappel	Richard Chan
Rose Doery	Rob Chester
Ruth Gallant	Joe Gomory
Penelope Goebel	Neil Mudford
Mira Kapur	David Nairn
Kerry Keil	Ross Parker
Zonda Lynn	Paul Shannon
Philippa McLean	Rob Stewart
Nerida Millward	Gordon Tribbick
Vicki Shannon	Rod Walter
Cathy Urie	
Kerrie Waworis	
Jenny Walsh	

<b>Victorian Junior Under 18</b>	
Coaches Racheal Blake, Kelly Jones	
Managers: Cathy Urie, Brigid Anderson	
Sweep/Drummer: Jenny Gibson	
<b>Women</b>	<b>Men</b>
Nerys Downing	Tenzin Anderson
Charlotte Jones	Victor Kisembo
Ella Jones	Levi Lentholt
Eve Lawson	Declan McCellan
Ella Varman	Jaxson McCellan
Ella White	Aidan Meyer
Sienna Marsh	Daniel Nyein
Olivia Morley	Riley Purtell
Georgia Purtell	Riley Sheedy
Thalia Steinke	Noah Sproule
	Connor Taylor

<b>Victorian Regional</b>	
Coaches: Lisa Smallbone, Ray Olsson	
Manager: Margaret True	
<b>Women</b>	<b>Men</b>
Bernadette Cudars	Kevin Gabriel
Maxine Reid	Steve Haintz
Wendy Rose Davison	Aaron Luttar-Wood
Diane Edmondson	Brendan Maher
Cindy Ellis	Ian Moreland
Michelle Houlihan	Graeme Nugent
Narelle Jones	Ray Olsson
Linda Knight	Joel Sproule
Brenda Konecnik	Gary True
Vicki Lanagan -	Sean Taylor
Melissa Mullane	Glen Trevena
Katrina Pawley	
Lisa Smallbone	
Narelle Steinke	
Therese Robinson	
Bronwyn Walker	
Monica Wurfel	

## DBV Strategic Plan, July 2020 - June 2023

To provide clarity on the objectives of DBV and lay out a roadmap to achieving them, a 3-year Strategic Plan for DBV was developed in July 2020. This plan was developed using feedback and insights from the 2019-2020 Member Survey as well as historic DBV regatta and performance data which was synthesised by the DBV Board across a series of workshops.

The Strategic Plan lays out a clear Vision, Mission and Measures of Success for DBV over the next three years. These provide a “North Star” from which to anchor DBV’s central planning. From this, four Strategic Objectives were developed which form the framework for guiding effort and allocating resources, each of which are underpinned by a series of Priority Initiatives: the practical steps to bring our defined objectives to life.

### The four Strategic Objectives in the Strategic Plan are to:

1. Enhance the awareness and profile of Dragon Boating in Victoria
2. Grow the membership base, with a focus on the U24, Premier and Masters categories
3. Increase the accessibility of Dragon Boating across Victoria
4. Provide enhanced central support and pathways for clubs, coaches, sweeps and officials

Finally, a set of Values were identified as guiding principles for how DBV will operate. The Values are **Inclusion** (embracing and catering to our diverse member base), **Community** (recognising the importance of connectedness) and **Integrity** (acting with honesty, transparency and fairness).

Throughout the season break and COVID lockdown, DBV has made significant progress on a number of Priority Initiatives which include:

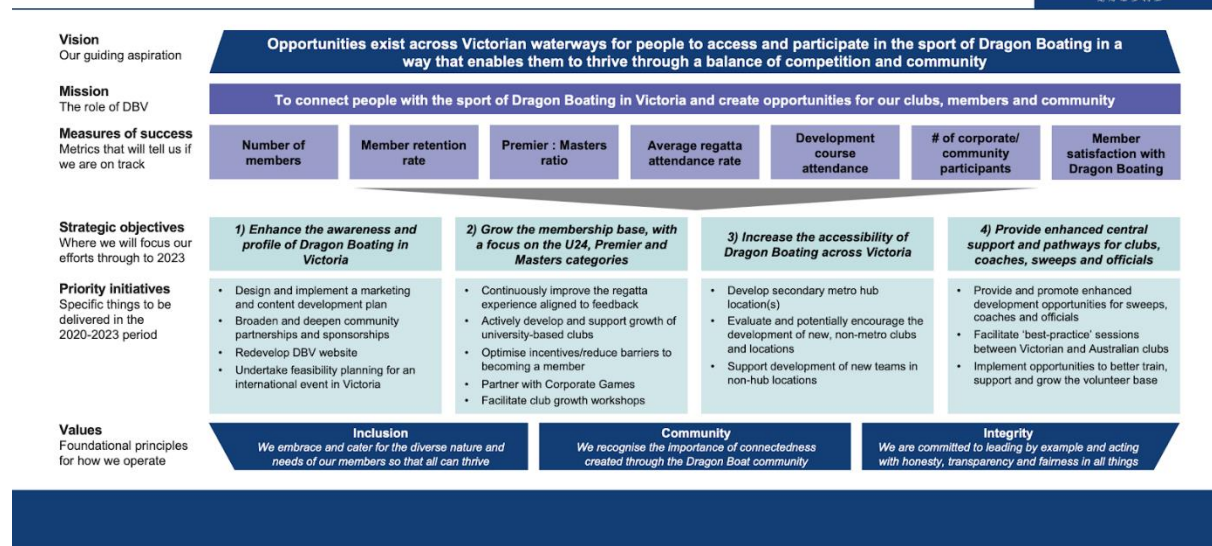
- **DBV Website Redevelopment** - the DBV website has been revamped, making it more user-friendly for both members and non-members
- **Introduction of the Dragon Pass** - a new Come and Try product has been introduced that simplifies and standardises the trial and member sign-up journeys
- **Secondary Metro Hub Progress** - DBV have been in discussions with multiple stakeholders to examine the potential to develop Carrum as a secondary hub to improve the accessibility of Dragon Boating in metropolitan Victoria
- **Regatta Improvements** - in line with feedback, the latest regatta season features more metro regattas, improved race scheduling and streamlining of rules to improve the paddler experience
- **Inclusion in Corporate Games** - DBV have entered into a partnership to be included in the Melbourne Corporate Games (held in November each year)

- **Relaxing of PFD regulations** - discussions have begun with Maritime Victoria to examine the feasibility of relaxing the regulations on wearing PFDs while paddling, where appropriate
- **More Flexible Memberships** - DBV are moving to a rolling 12-month membership model which provides members with more value for each membership period.

The “Strategy on a page” below summarises the DBV Strategic Plan for the period July 2020 to June 2023.

## Strategy on a page

July 2020 – June 2023



## DBV Member Survey

In April 2020, DBV released a survey to members in order to understand the needs and perceptions of paddlers, provide baseline data on regatta satisfaction, provide input to the development of DBV's strategic plan, and inform DBV's COVID-19 response. 189 responses to the survey were received, comprising 19% of the total member base.

Key findings from the survey have been themed and are listed below:

### Attitudes & Perceptions

- The vast majority of members appear satisfied with the sport; on average, masters and females are more likely to be promoters of Dragon Boating compared to prem/U24/juniors or males
- The bulk of our members (particularly masters) come to the sport from friends/word of mouth; there is an opportunity to better leverage other channels for recruitment
- Physical health benefits and friendships are the main factors driving continued involvement in the sport; masters place a greater emphasis on social/inclusive elements of Dragon Boating
- Team training sessions are the most important element for member's enjoyment of the sport
- 90%+ of our members feel accepted/included in their clubs; masters/females are slightly less likely to report feeling accepted/included
- Not feeling included in the club or not having the right cultural fit are the leading reasons for why members might stop paddling; training pressures not a large issue

### Regattas

- Vic Champs had the highest average satisfaction of the 2019/20 regattas, however, Lunar New Year had the highest proportion of 10/10 ratings; Warrnambool was the lowest rated regatta
- There is very high prem/U24/junior demand for more metro regattas and opportunities to race against teams in other states; mixed views between divisions on split-day racing
- There is a desire for more international/interstate racing opportunities, more diversity in race distances and extended inclusion of 10s boats; mixed feedback was received on what age divisions should be raced (e.g. senior C, open age, juniors)
- On balance, there is a preference against split-day racing but for condensed days and more central locations; there is a range of commentary on how elements of regatta operations may be improved

## Retention & Growth

- Cultural fit, excessive training expectations and not feeling included in clubs appear to be the key drivers of paddler churn; training location is also an issue for premier/U24/junior paddlers
- Retention may be improved through more varied events (e.g. social elements, mixed competitions) and enhanced support for clubs, including supporting the development of sweeps to increase access
- Improved inclusivity (especially for smaller clubs), club leadership, and more varied competition may also lead to better paddler retention outcomes
- The key barrier to growth in the sport was overwhelmingly identified as people not knowing about Dragon Boating as a sport
- Significant emphasis should be placed on increasing exposure of the sport through marketing, strategic partnering and community events
- Growth should be targeted to audiences with available time (university/school segments), supported by more clinical, shorter and more diverse regattas (e.g. including interstate and/or international paddlers)

## DBV

- Our paddling community is excited to get back on to the water post-COVID and suggests a community-centric regatta/festival to kick the season off
- Improving the profile of Dragon Boating was viewed as the highest priority for DBV; masters and prem/U24/junior paddlers each want DBV to grow their respective division
- Ideas for improving the promotion of Dragon Boating have been presented, including enhanced media presence, use of the Yarra, partnerships, and university/junior growth
- Inclusiveness, community and integrity were the values considered to be the most important to be upheld by DBV
- A variety of different support is required across our network of clubs, spanning coaching, governance, marketing/recruitment, RevSport and funding
- A range of ideas have been presented for how DBV should act differently going forward which will be considered in upcoming planning

Thank you again to each and every member who filled out the survey! As a member-focused organisation, it is critical that we hear the voices of our paddlers so that we can focus our efforts on making the most positive and impactful contribution to our sport.



## Regatta Points System

This year saw the commencement of a new points system for clubs competing in regattas. The aggregate points were allocated across the season with winning clubs to be announced at the AGM. Points are allocated per category, per regatta and only allocated to standard boats. Our Point System:

1 <sup>st</sup> place	-	25 Points
2 <sup>nd</sup> place	-	18 Points
3 <sup>rd</sup> place	-	13 Points
4 <sup>th</sup> place	-	9 Points
5 <sup>th</sup> place	-	6 Points
6 <sup>th</sup> place	-	4 Points
7 <sup>th</sup> Place	-	2 Points
8 <sup>th</sup> Place	-	1 Point

Congratulations to all of the following teams for their outstanding efforts in achieving the aggregate points across the season of seven DBV regattas. First prize winners will each receive their award at our first regatta for the next season.

### Premier Mixed 20's

1st: Flames -136 points  
2nd: YRD - 86 points  
3rd: CYSM - 70 points

### Premier Womens 20's

1st: Flames - 118 points  
2nd: YRD - 86 points  
3rd: Dragonflys -13 points

### Premier Open 20's

1st: Flames 149 points  
2nd: CYSM 142 points  
3rd: YRD 62 points

### Senior A Mixed 20's

1st: Dragon Masters 138 points  
2nd: Dragonflys 47 points  
3rd: Geelong 46 points

### Senior A Women 20's

1st: Dragon Masters 112 points  
2nd: Flames 100 points  
3rd: Dragonflys 70 points

### Senior A Open 20's

1st: Dragon Masters 100 points  
2nd: Geelong 31 points  
3rd: Pink Lotus 25 points

### Cancer Survivor/Supporters

1st: Dragonflys 125 points  
2nd: DAM Busters 92 points  
3rd: DA Geelong 22 points

## New Marshalling Procedures

We have all experienced the frustrations associated with lining up at marshalling before entering onto a boat at a regatta. Not only was it frustrating for paddlers, it could sometimes be dreadfully trying for our amazing volunteers who diligently checked your DBV ID badge and ensured it was definitely you in the photo. Now with the help of technology and our new upgrades in RevSport, our crew lists for each boat in every regatta are now electronic. Sweeps responsible for each boat now check the crew off against the live crew list on RevSport.

DBV are proud to advise that a similar system is now operating in New South Wales and other state associations and AusDBF are now investigating opportunities to take on this new process.

## New DBV Website

During the months of April and May DBV launched its new website and social media pages.

The site was developed in collaboration with DBV, DBV Board Members, Revolutionise Sport Platform Team and Vic Sport, with improvements enabled by ongoing content being added continually.

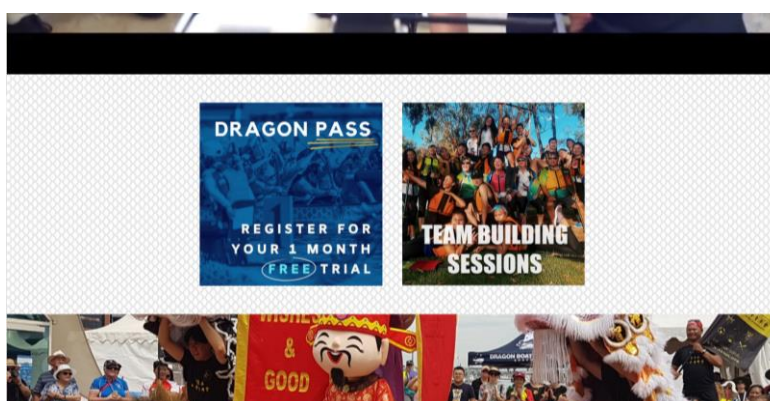
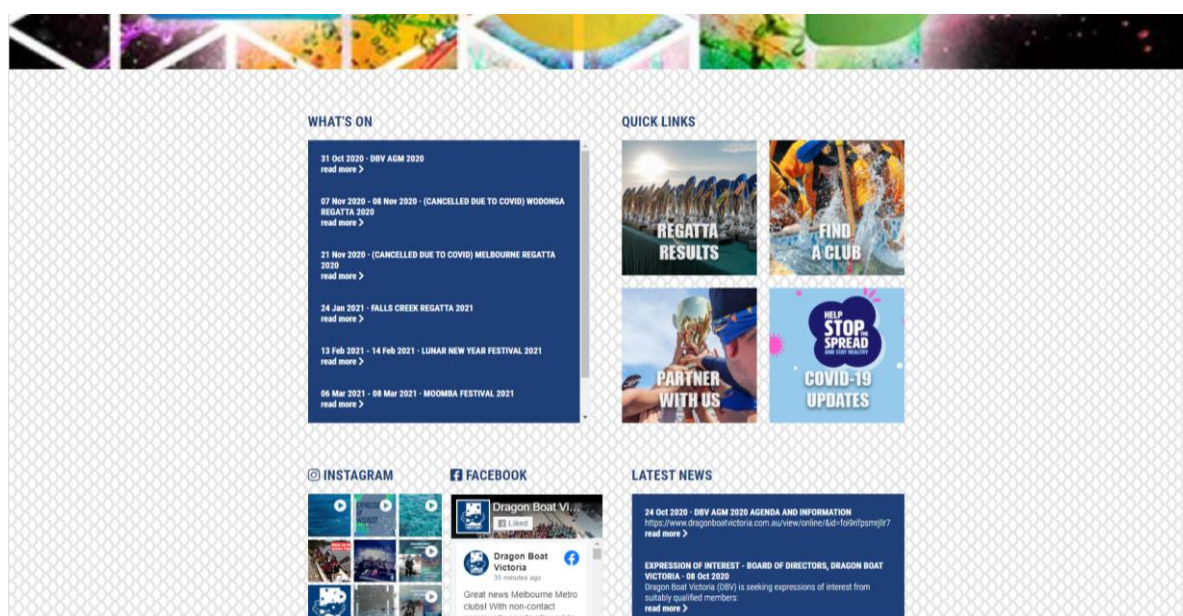
We wish to acknowledge the support and assistance from the following DBV members who helped facilitate in the success of the launch : Eric Cham (CYSM) for production of the video and assistance during the design phase and ongoing feature articles. Ulrich Moshhammer (YRD) for continual capture and supply of photos, and Lesley Chan (Storm) for managing the DBV social media platforms and content.

New features of the site include easier navigation and more engagement for our members and external audiences. The Dragon Boat Victoria promotional video is the first thing you see when clicking into the site on the home page. The 'Find a Club' feature, Quick Links to regatta results, 'What's On' and 'Latest News' also feature on home page. 'Subscribe to our Newsletter' is now available to non-members and in addition, our Social Media platforms are now live on the Home Page.

The site now includes our recently activated innovative features for 'come and trys' – the Dragon Pass, 'memberships', corporate team building opportunities and marketing campaigns, together with Member Profiles.

## Upgrade to RevSport

In conjunction with the work involved on our website, we also implemented a substantial upgrade to the features on RevSport. Committee Members and members with access to the administrative functionality can now speed up many of the committee reporting functions. In the past, information was downloaded by DBV to enable a number of requirements for club committees. Now, Treasurers are able to reconcile payments much easier and quicker with the enhanced reporting functions. Club newsletters can now be sent from RevSport, or alternatively individual members can receive specific communications. A gallery for club photos is now available, as are automated functions such as new member welcome emails, reminder letters and invoices for outstanding fees, immediate input into RevSport of new member data when completed through the online link on your club's website or DBV's website. There is no longer double handling with many of the functions.



## New Team Building Event Processes and Costings

DBV and clubs regularly advertise the opportunity for external organisations to use dragon boating as a team building activity, or are independently approached to do so. A new process offering a better equity share and ease of administration for these activities has now been developed.

Previously, enquiries may not have been followed through by DBV or clubs, meaning the pipeline for new members was not as robust as it could have been – a lost opportunity. Now, DBV's new website, together with the upgraded RevSport system, can capture everyone's details immediately, ensuring all ongoing marketing collateral and information about dragon boating is being forwarded for any enquiry.

The burden of organising a team building event has now been simplified. All bookings are managed through DBV, be it an enquiry your club has obtained or an enquiry through the DBV website. Fixed costs are standard for boat hire, insurance, life jackets, paddles and a 'first-aider' from Colbrow Medics, engaged by DBV. The variable costs are those that cover fees for your rescue boat/driver, Level 3 sweep and volunteers. DBV is responsible for invoicing the client, payment of all fees and the distribution of funds back to your club, together with ensuring all people needed are available, if not provided by your club.

If your club has been contacted to provide a team building event and you can provide members of your club to cover those positions with variable costs, this will mean more profit for your club. In fairness to all clubs, a rotation roster has been created to ensure clubs have the opportunity of hosting the team building event if the enquiry comes to DBV.



## La Trobe University – Tug of War indoor feature

Four residential colleges battled hard at our dragon boat tug of war at La Trobe University on Wednesday 25<sup>th</sup> September, 2019. Most of the paddlers held a dragon boat paddle for the first time. It was a two hour, intense but friendly competition which brought out the best in the teams and sparked interest in dragon boating for a number of potential new paddlers.

With the assistance of staff from the La Trobe Sports Centre and members of CYSM Sea Dragons Dragon Boat Club (also La Trobe alumni) we expect to run this event next season. Congratulations to Glenn College and all who participated.

- 1st place: Glenn College
- 2nd place: Menzies College
- 3rd place: Chisholm College
- 4th place: Barnes Way & Waterdale Apartments



## Inclusive Come 'n' Try

Hosted by Dragon Boat Victoria and Proud to Play. **Proud2Play™**

Saturday 19 October 1am-1pm -Community Hub at the Dock



## Financial Report

### Revenue & Expenditure

Dragon Boat Victoria has incurred a net profit of \$17k in 2019-20. This was down by \$28k compared with the budget planned for the year and up by \$41k compared with last year. In comparison with the budget projections, total revenue was down by \$85k and total expenditure was down by \$60k.

The revenue gap was mainly driven by lower revenues from the regattas and team building programs due to a shortened year of activity and expenses being down accordingly.

### Financial Position

The association remains in a reasonably good financial position with assets that include cash \$114k, other current assets of \$5k and \$87k of boats, regatta equipment and other miscellaneous assets. Total liabilities of \$36K and net assets of \$172k. Dragon Boat Victoria has a good cash balance as at the balance date and the association has no borrowings.

### Year under review

Following significant damages to boats, the DBV Board in FY19 installed a pontoon roller, dock wheels and a new set of boat trolleys at Docklands and as a result we have seen a subsequent reduction of boat damage expenditure in FY20.

We were awarded a 4 year *Together More Active* grant by the Victorian Government Office of Sport and Recreation which began in FY20. The Association would like to thank the State Government of Victoria which continues to provide a high level of support to the sport.

LNy Dragon Boat Festival was a two-day event with corporate & community racing on Saturday and club racing on Sunday. The event generated huge publicity across print, social media and received favourable feedback from the participants. With over 500 unique participants, being the largest attended regatta of the year.

### Looking forward

Given the situation we find ourselves in the main focus financially is to ensure the ongoing ability of Dragon Boat Victoria to support and assist clubs participate in this sport. While we maintain our focus on the four strategic pillars as discussed last year, the Finance, Audit & Risk Committee will continue to play an advisory role to the Board and monitor the DBV risk management framework.

Business Manager, Dragon Boat Victoria  
Stephen Arrowsmith

**Dragon Boat Victoria Inc.**  
**ABN: 66 340 170 411**  
**Statement of Profit or Loss and Other Comprehensive Income**  
**For the Year Ended 30 June 2020**

	Note	2020 \$	2019 \$
<b>Revenue</b>	<b>1</b>		
Total Association Membership & Club Revenues		129,244	128,569
Total Corporate Days & Regatta Revenues		117,217	115,827
Total Grant & Other Revenues		38,622	29,652
<b>Total Revenue</b>		<b>285,083</b>	<b>274,048</b>
<b>Less Expenses</b>	<b>2</b>		
Total Corporate Days & Regatta Expenses		72,706	80,992
Total Depreciation Expenses		15,642	15,480
Total General Expenses		8,615	18,155
Total Insurance Expenses		22,973	21,848
Total Motor Vehicle Expenses		659	1,205
Total Other Expenses		51,697	59,760
Total Payroll Expenses		88,739	66,857
Total Repairs & Maintenance Expenses		6,532	33,602
<b>Total Expenses</b>		<b>267,563</b>	<b>297,898</b>
<b>Total comprehensive income</b>		<b>17,520</b>	<b>-23,850</b>

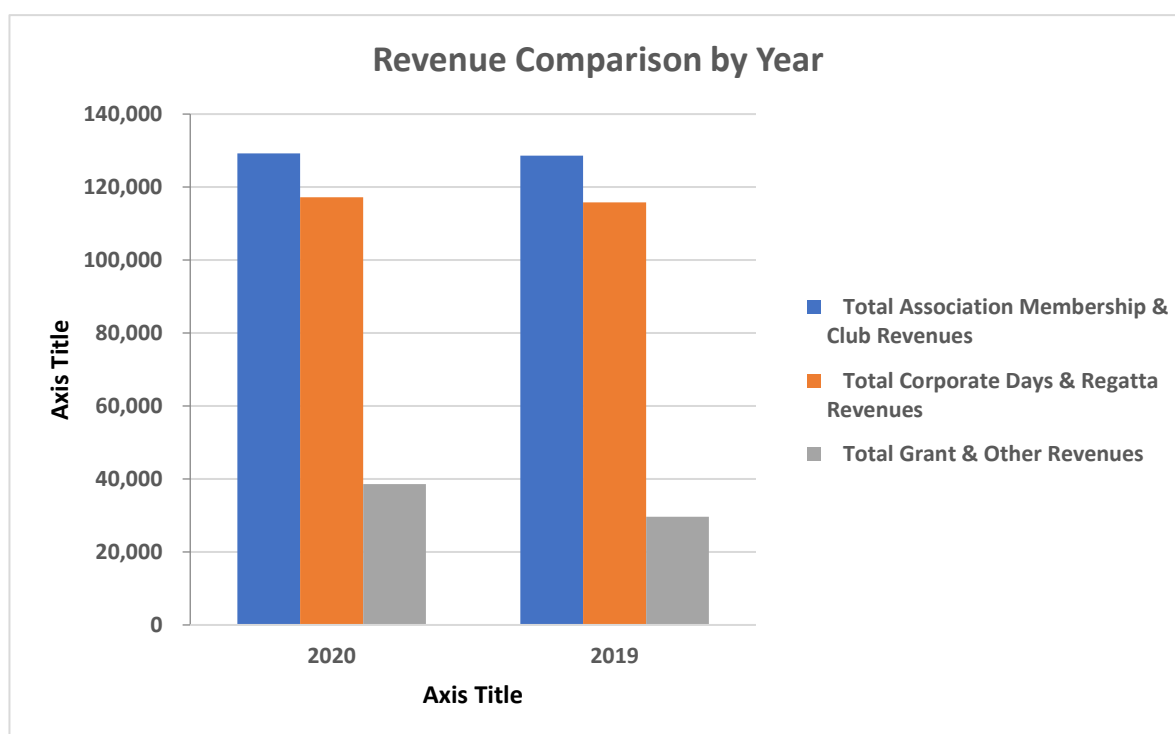
**Dragon Boat Victoria Inc.**  
**ABN: 66 340 170 411**  
**Statement of Financial Position**  
**As at 30 June 2020**

	2020	2019
	\$	\$
<b>Assets</b>		
<b>Bank</b>		
Business Cash Maximiser	102,548	68,433
Prepaid Credit Card	1,969	272
Regional Grants Cheque Account	6,367	7,374
VDBA Inc Everyday Account	3,981	9,630
<b>Total Bank</b>	<b>114,865</b>	<b>85,708</b>
<b>Current Assets</b>		
Prepayments	3,909	5,345
Sundry Other Debtors	-	2,055
Trade Debtors	1,425	4,608
<b>Total Current Assets</b>	<b>5,334</b>	<b>12,008</b>
<b>Fixed Assets</b>		
Equipment at Cost	173,098	153,462
Less Accumulated Depreciation	-85,944	-70,302
<b>Total Fixed Assets</b>	<b>87,154</b>	<b>83,160</b>
<b>Total Assets</b>	<b>207,353</b>	<b>180,876</b>
<b>Liabilities</b>		
<b>Current Liabilities</b>		
NAB Business Payments Card	-	-225
Provision for Annual Leave	3,656	2,244
Provision for Personal Leave	3,308	853
Sundry Other Creditors	-	754
Unearned Revenue	14,242	5,415
Trade Creditors	1,459	5,554
Unpaid Expense Claims	-	1,604
<b>Total Current Liabilities</b>	<b>22,665</b>	<b>16,199</b>
<b>GST Liabilities</b>		
GST	-738	-1,483
<b>Total GST Liabilities</b>	<b>-738</b>	<b>-1,483</b>
<b>Payroll Liabilities</b>		
PAYG Withholding Tax Payable	10,283	3,934
Superannuation Liability	2,187	2,562
Wages Payable - Payroll	-	4,228
<b>Total Payroll Liabilities</b>	<b>12,470</b>	<b>10,724</b>
<b>Total Liabilities</b>	<b>34,397</b>	<b>25,440</b>
<b>Net Assets</b>	<b>172,956</b>	<b>155,436</b>
<b>Equity</b>		
Current Year Earnings	17,520	-23,850
Members Funds	100,892	100,892
Retained Earnings	54,544	78,394
<b>Total Equity</b>	<b>172,956</b>	<b>155,436</b>

**Dragon Boat Victoria Inc.**  
**ABN: 66 340 170 411**  
**Notes to Financial Statements**  
**For the Year Ended 30 June 2020**

**Note 1: Revenue**

	<b>2020</b>	<b>2019</b>
	<b>\$</b>	<b>\$</b>
Association Fee	0	2,000
Insurance	11,727	10,901
Membership	109,575	109,691
TK1 Hire	83	0
Training & Courses	7,859	5,977
<b>Total Association Membership &amp; Club Revenues</b>	<b>129,244</b>	<b>128,569</b>
Regatta Revenues	80,880	86,643
Corporate Events	13,582	5,713
Victorian Championships Regatta	22,755	21,552
Victorian Teachers Games	0	1,919
<b>Total Corporate Days &amp; Regatta Revenues</b>	<b>117,217</b>	<b>115,827</b>
DBV Annual Awards Night	7,497	0
Donation/Gift Income	200	0
Grant and Funding Income	23,002	16,000
Miscellaneous Income	5,717	3,359
Sponsorship	0	0
Victorian State Team Registration	0	5,500
Victorian State Team Uniform	2,091	4,316
Interest Income	115	477
<b>Total Grant &amp; Other Revenues</b>	<b>38,622</b>	<b>29,652</b>

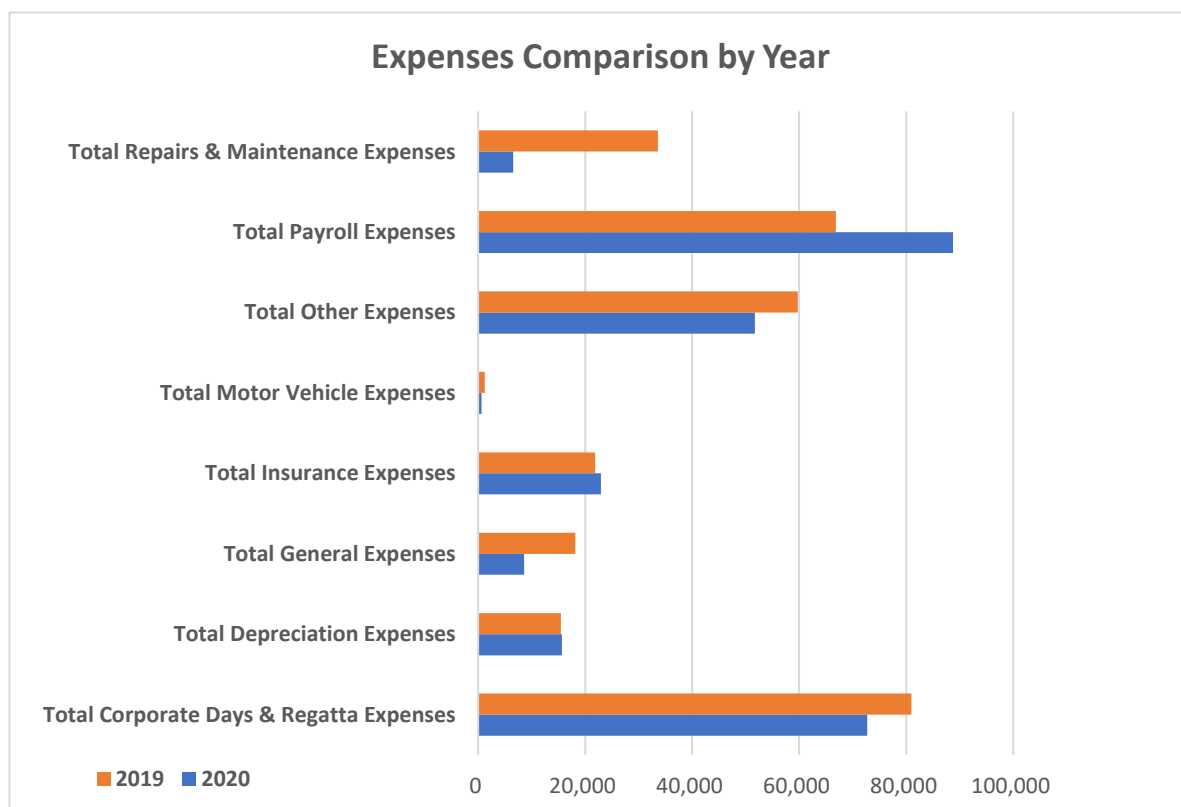


**Dragon Boat Victoria Inc.**  
**ABN: 66 340 170 411**  
**Notes to Financial Statements**  
**For the Year Ended 30 June 2020**

**Note 2: Expenses**

	<b>2020</b>	<b>2019</b>
	\$	\$
Regatta Expenses	55,612	63,388
AusChamps Expenses	0	2,385
Corporate Days Expenses	2,130	1,440
Victorian Championships Expenses	14,964	12,493
Victorian Teachers Games Expenses	0	1,285
<b>Total Corporate Days &amp; Regatta Expenses</b>	<b>72,706</b>	<b>80,992</b>
Depreciation - Equipment	15,293	15,226
Office Equipment Depreciation	349	254
<b>Total Depreciation Expenses</b>	<b>15,642</b>	<b>15,480</b>
Accounting/Bookkeeping Fees	1,117	1,381
Bank Fees	187	164
Computer Expenses	151	164
Food & Drink	426	711
General Expenses	326	3,403
Internet	0	246
Legal Fees	119	0
Meetings	609	929
Parking/Tolls Expenses	360	395
Postage	9	106
Printing	36	946
Rent	3,084	4,038
Stationery	333	759
Telephone Expenses	1,353	1,172
Travel & Accommodation	505	3,741
<b>Total General Expenses</b>	<b>8,615</b>	<b>18,155</b>
Business Insurance	11,727	10,901
Insurance DBV Expense	11,246	10,946
<b>Total Insurance Expenses</b>	<b>22,973</b>	<b>21,848</b>
Motor Vehicle Fuel/Oil	495	986
Motor Vehicle Registration	164	219
<b>Total Motor Vehicle Expenses</b>	<b>659</b>	<b>1,205</b>
Advertising & Marketing	235	956
AGM & Awards Night Expenses	9,517	0
Course Expenses - Coaching	6,659	4,282
Course Expenses - Officials	0	1,063
Course Expenses - Sweeps	139	261
Equipment purchase	1,935	2,440
Event Operations	0	0
Hub Outgoings	4,801	4,834
Junior Development Program	0	3,809
Membership - AusDBF	500	500

Membership - AusDBF Paddlers Levy	22,373	20,360
Membership - Sports Community	0	2,000
Membership - VicSport	586	564
Membership Management - Revolutionise Sport	3,123	3,750
Stripe Fees	0	67
Training Expenses	78	205
Victorian State Team	1,751	14,668
<b>Total Other Expenses</b>	<b>51,697</b>	<b>59,760</b>
Annual Leave	1,412	-2,707
Other Payroll Expenses	7,295	5,827
Sick Leave	2,455	-1,144
Wages & Salaries Expenses	76,786	63,935
Work Cover Premiums	791	946
<b>Total Payroll Expenses</b>	<b>88,739</b>	<b>66,857</b>
Boat repairs and maintenance	1,585	27,923
General Repairs & Maintenance	4,947	5,679
<b>Total Repairs &amp; Maintenance Expenses</b>	<b>6,532</b>	<b>33,602</b>



**INDEPENDENT REVIEW REPORT TO THE MEMBERS OF  
DRAGON BOAT VICTORIA INC.**

Report on the Financial Report

I have reviewed the accompanying financial report of Dragon Boat Victoria Inc which comprises the profit and loss statement and the balance sheet as at 30 June 2020.

Based on my review which is not an audit, the financial report gives a true and fair view of the financial position of Victorian Dragon Boat Association Inc. as at 30 June 2020 and its financial performance for the year then ended in accordance with the generally accepted accounting principles and the *Associations Incorporation Reform Act 2012*.

Yuxia She CTA CPA

Dated: 03 October 2020